

PROPERTY PROSPECTING CARD

DATE: _____ FU DATE: _____ NEXT FU _____ NEXT FU _____ NEXT FU _____ NEXT FU _____ NEXT FU _____

STUDENT NAME _____ STUDENT PHONE _____

SELLER'S CONTACT: _____ OWNER? _____ HOW LONG OWNED? _____

WHY SELLING? _____ WHEN SELL BY? _____

WHAT IF YOU DON'T SELL? _____

PHONE(h): _____ (w) _____

PROP ADDR: _____

SELLER'S ADDRESS _____

VACANT/OCC? _____ RENT? _____ TENANT LAST PAID? _____

MORTG BAL\$ _____ TYPE:[]FHA/VA []Conv[]Priv - PAYMENT \$ _____

INT RATE _____ PITI? _____ FIXED? _____ HOW LONG? _____ PREPAY PENALTY? _____

ARREARS? _____ NOD? _____ Date _____ NOS _____ Date _____

SOURCE:[]PC []Ad []Other _____ SELLER'S Est FMV \$ _____

Why? _____

STYLE: []Condo []Townhouse []Ranch []Bi-lev Year blt _____ Last Remodeled? _____

#Beds/baths: _____ Yr. Built _____ GARAGE:[]1 Car []2 Car () NONE

REPAIRS NEEDED _____

SELLER'S ESTIM. OF REPAIR _____ SELLER'S BEST PR\$ _____

ARV \$ _____ TOTAL Sq.Ft. _____ Lot sq ft _____

SELLER HOLD MORTG?[]Yes[]No() How much cash needed?\$ _____ Why? _____

Loan remain in place? _____ How Long _____

DEAL?[]Steal []subject to []L/O []Wrap ()owner carry

Other _____

NOTES _____

DIRECTIONS: _____

OFFER #1 _____ OFFER#2 _____

OFFER#3 _____

